Industry Supported Clinical Research Contracting Process Overview

**Contract path**

1. Pre-Office of Clinical Trials
2. Office of Clinical Trials initial set-up
3. Initial markup
4. Mid-negotiation
5. Quality Assurance/ pre-finalization
6. Finalization of contract
7. Finalization of budget
8. Post-Office of Clinical Trials signature process

**Budget path**

1. Initial markup & Prospective Reimbursement Analysis
2. Mid-negotiation